



# Concordia Place Annual Report

## Fiscal Year 2015

(July 1, 2014—June 30, 2015)

# Changing Lives at Concordia Place

I'm always a little surprised about people's misconceptions of nonprofit organizations. A business owner once said to me, "Well, you're supposed lose money, right?"

Concordia Place is a business too, facing some of the same challenges as other businesses: complex health insurance requirements, looming overtime regulations, minimum wage escalation, state payment delays, etc. But, we face the added complication of having little control over what funds our mission. Private foundations change priorities and individuals vary donations based on their economic situation. And of course, Springfield has repeatedly held public funding hostage: announcing six month payment delays this past January, invoking emergency rulings on funding eligibility, and changing payment agreements without notice.



We can't just raise our prices. 70% of those Concordia Place served last year are some of society's most at risk and can't afford to pay the full cost of the services they receive.

Yet even in the midst of these challenges, Concordia Place is changing lives. I'm not just saying this - those we serve say this.

For example, the whole room was moved to tears at our teen's end of summer event when Renee, a teen in Emerging Leaders and Ruckus Entrepreneurs for five years, said he didn't want to see his time in the program end. He also said, "Not only has this program allowed me to be a better leader, but it has allowed me to figure out who I am and who I want to be."

Ash, a mother of a young toddler at Concordia Place, also shared her perspective. "Typical day care costs in our area are \$400+ per week. I only make about \$500 a week at work, so I'd be absolutely unable to survive without Concordia's sliding scale."

In fiscal year 2015, we provided growth and opportunity to more than 800 young children, teens, adults, and seniors. Some additional highlights from last year include:

- Achieving the ExceleRate Illinois Gold Circle of Quality
- Selling \$15,000 in Ruckus body care products crafted by our own teens, and they donated more than 500 products to homeless teens at the Night Ministry
- Highlighted by WGN Radio, Chicago Magazine, Crain's Chicago Business, and WGN TV
- Hitting an all-time record attendance at the 2015 Growth and Opportunity (GO) Gala
- Conducting 15 intergenerational events for interactions between our children, teens, adults and seniors
- Engaging volunteers from Deloitte, Advocate Health Care, Lakeside Bank and UKANDU

Even during extremely tumultuous times, we were able to accomplish this!

While last year had significant challenges - this current year is proving even more difficult.

90% of the families that would have once qualified for child care support will no longer be eligible due to Illinois' emergency ruling for Child Care Assistance Program (CCAP) funding. Even if a parent is getting minimum wage working full-time, it is mathematically impossible to meet the new eligibility criteria.

So we work harder - we work together - to uphold our mission, achieve amazing successes, and change lives. Thank you. Thank you for your continued partnership to serve those who need us.

A handwritten signature in black ink, appearing to read "Brenda Swartz". The signature is fluid and cursive, with a large, stylized initial "B".

Brenda Swartz, President & CEO

# Concordia Place

Providing opportunity. Growing the future. Changing lives.



In fiscal year 2015, Concordia Place changed the lives of 800 people through economically inclusive early childhood, teen leadership and senior wellness programs.

**We change lives by focusing on growth and opportunity to ensure the communities we serve are a place for all.**

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## Early Childhood

**Nurturing learning and independence.**

"Early childhood education is an efficient and effective investment for economic and workforce development. The earlier the investment, the greater the return on investment."

- James J. Heckman, Henry Schultz Distinguished Service Professor of Economics at The University of Chicago

**We guide children's early experiences toward a lifetime love of learning. We provide parents the freedom to work and pursue opportunity for their family.**



### FY15 Results

- Concordia Place Early Childhood programs served 344 children ages six weeks to five years.
- 94% of these children met or exceeded developmental milestones.
- Each classroom includes a Bilingual English/Spanish teaching staff member to encourage dual language learning.

# School Age 365

Enriching lives all year.

"Children and youth who participate in after school programs can reap a host of positive benefits in a number of interrelated outcome areas- academic, social/emotional, prevention, and health and wellness."

-Southwest Educational Developmental Laboratory (An affiliate of American Institutes for Research)

The hours between 3 and 6 p.m. are the most vulnerable time for school age children as these are the peak hours for juvenile crime and experimentation with drugs and alcohol.

**We offer a safe place for school age children each day after school and during the summer months so learning can continue uninterrupted.**



## FY15 Results

- 80 children had a safe place to learn after school and during the summer months.
- Safe passage was provided by escorting students from area schools to Concordia Place.
- 90% of parents say we make their employment possible through this program.

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# Teen Leadership

Preparing tomorrow's leaders.

"Evidence from a decade of national, state and local research and evaluation studies on delivering quality after school and summer experiences indicates that they have the potential to positively impact learning and academic success.... participation can result in less disciplinary action; lower dropout rates; better academic performance in school; greater on-time promotion; improved homework completion; and improved work habits."

- *Expanded Learning Opportunities-Pathways to Student Success*, by Priscilla M. Little

**Our award-winning leadership program provides teens with 21st century skills and an entrepreneurial mind-set needed in our fast-changing world.**



## FY15 Results

- Ruckus Entrepreneur social enterprise employed 83 teen interns and a total of 210 teens participated in Emerging Leaders.
- The teens represented 40 different high schools throughout Chicago.
- The teens learned social responsibility when they donated 500 products to The Night Ministry through their Buy One, Give One project.

# Senior Wellness

**Building vitality and connection.**

"Older adults who participate in senior center programs can learn to manage and delay the onset of chronic disease and experience measurable improvements in their physical, social, spiritual, emotional, mental, and economic well-being."

- National Council on Aging

**We enhance the quality of life for seniors through holistic services that address their physical, spiritual, and social well being.**



## FY15 Results

- 57 seniors participated in wellness activities.
- 90% of participants were women.
- 75% were low-income.

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# Adult Enrichment

**Bridging linguistic barriers.**

"Adult English language programs are designed to help immigrants and others who have not yet developed proficiency in English to acquire the basic knowledge and skills they need to function effectively as parents, workers, and citizens."

- United States Department of Education

**In partnership with Truman College, we provide free English as a Second Language courses to improve language and life skills to further education and careers.**



## FY15 Results

- We continued our partnership with Truman College to provide education services free to the community.
- 90 adults improved their ability to communicate in English.

# Thank You to Our Supporters

## \$25,000—99,000

After School Matters  
The Boeing Company  
FDC Foundation  
The John Buck Company  
Foundation  
State Farm Youth Advisory Board  
Thrivent Financial for Lutherans  
Foundation

## \$10,000 - 24,999

Concordia Lutheran Church,  
Chicago  
ELCA Foundation, Elderly  
Endowment Fund  
Global Recruiters Network  
John R. Hously Foundation  
J.R. Albert Foundation  
Prince Charitable Trusts  
Revolution Beer, LLC

## \$5,000 - 9,999

Anonymous  
Augustana Henze Endowment -  
Advocate Health Care  
Chicagoland Lutheran Educational  
Foundation  
Eden Supportive Living  
George M. Eisenberg Foundation  
for Charities  
Lakeside Bank  
MB Financial Charitable Foundation  
MDRT Foundation  
Metropolitan Chicago Synod, ELCA  
Mission Investment Fund  
Richard and Beverly Moody  
Brenda and David Swartz  
Carrie and Jay Weaver

## \$2,500 - 4,999

Advocate Health Care  
The Reverends Kathie Bender  
Schwisch and Dan Schwisch  
Susan Benson and Steve Gardner  
Bulley & Andrews, LLC  
ELCA Domestic Hunger Grant  
Daniel Formeller  
Four Corners Tavern Group  
GA Communication Group  
Illinois Network of Child Care  
Resource & Referral Agencies  
Illinois Tool Works, Inc.  
The Reverend Arnold Pierson  
Prinz Law Firm, P.C.  
St. Luke's Lutheran Church,  
Park Ridge

Thrivent Financial, North Cook  
County Chapter  
Winnetka Congregational Church  
Woman's Society  
The Reverend Nicholas Zook and  
Stephanie Daczyszyn

## \$1,000 - \$2,499

AJ Capital Partners  
American Electric Construction  
Company LLC  
Manuel and Samantha Amezcua  
Kim Boike and Tim Slomka  
Carl Bostrom  
Bill Bruno and Elizabeth King  
Buona Terra Ristorante  
Mike and Sharilyn Byram  
Careers in Nonprofits, Inc  
Christian Carranza and Kristine  
Kitts  
Chicagoland Retinal Consultants  
LLC  
Mark and Joni Croll  
Nicole Dalesandro and Jasin Alfaro  
Glenn and Sally Dasher  
Richard and Madelyn Gaul  
Gloria Dei Lutheran Church,  
Downers Grove  
Grace Lutheran Church & School,  
River Forest  
The Reverend Donald and Susan  
Hallberg  
Cynthia and Brian Halverson  
Wayne and Margaret Hanson  
Craig and Karen Hindman  
Immanuel Evangelical Lutheran  
Church, Chicago  
Jay and Krista Kapp  
Key Development Partners  
Rayad and Carolyn Khatib  
Andrew and Elizabeth Lapp  
Jack Lowell and Mary-Ann Lupa  
The Reverend William and  
Charlotte Maloney  
Mesirow Financial  
Cameron Nelson  
Edward and Debra Nelson  
North Star Benefits, LLC  
David and Jodi Pinkerton  
Eva Roby and Salah Mubarak  
Harold and Alice Sandberg  
Selden Fox, Ltd.  
David W. Serpa  
Smith Capital Management, Inc.  
St. John's Evangelical Lutheran  
Church, Wilmette  
St. Mark Lutheran Church, Mount  
Prospect

Sulzer Family Foundation  
Jim and Christina Sustr  
Dr. Christina Ulane and Kevin Sahl  
UrbanWorks  
Scott and Anna Watson  
William Blair & Company  
Wintrust Bank

## \$500-999

Behrnt Aaberg and Cynthia Mueller  
American Westbrook Insurance  
Company  
Eva Ayala Baker  
Tilly Robert Braziuonas  
Matthew Brett and Emily Monnelly-  
Brett  
Mindy Wells and Stephen Buecking  
Maree Bullock  
Lawrence Centella  
Central Beverage Company  
Robert and Susan Chennell  
Chuhak & Tecson, PC  
Kiki Collias and Benito Ramos  
Ashley Crow  
Ebenezer Lutheran Church,  
Chicago  
Edison Park Lutheran Church,  
Chicago  
Faith Evangelical Lutheran Church,  
Glen Ellyn  
Sam Fuchs  
Mr. & Mrs. Howard Garoon and  
Family  
Madeline Hall-Sebonia and Ron  
Sebonia  
Harleysville Insurance  
Cindy and Tim Harris  
Galen and Virginia Huff  
Immanuel Evangelical Lutheran  
Church, Chicago  
Raymond Koehler  
Glen and Judith Louthan  
Phillip Matson, Sr.  
Robin and Paul McCue  
Kal Motawi and Leah Boston  
Ranquist Development Group  
Robert Ratz and Yvonne Lozano  
John and Mary Satter  
Hunter Six and Beth Kelso  
Bryant Steele  
Inga and Jon Theeke  
Thrivent Choice / Choice Dollars  
Program  
Truman College  
Andrew and Amy Waters  
Ryan and Amy Watt

## \$250-499

The Reverend John Berg  
Glen and Clarissa Bickel  
Flora Calabrese and William  
Kennelly  
Bill and Linda Chin  
Kristina Cole  
Linda J and Mark Courtenay  
David and Stacy Craig  
Meredith Curtis  
Jordan Diab and Monica Obniski  
Ramel Diab  
Ruth Diab Lederer and William  
Lederer  
Rob Drobnak  
Kathleen and Gerry Haslwanger  
Nancy Heap and Doug Post  
The Home Depot  
Eileen Hughes and Douglas Padian  
Independent Recycling Services  
JP Morgan Chase & Co Employee  
Giving  
Selene Juarez  
James and Jen Lee  
Laurel Lipkin and Mark Neil  
Tom Martin  
Michael Mazursky  
Dawn McAnaney  
Paul Michaelson  
Bishop Wayne and Pamela Miller  
The Reverend Don Myrom  
Cheryl Noel and Ravi Ricker  
The Reverend Matthew O'Donnell  
Jeanne Peck  
Roland and Rochelle Perpignan  
Jennifer and Craig Phillips  
Tony and Tamara Porfirio  
Luis Reyes  
Lynda Robbins and Patrick  
Thompson  
Chris Rothstein  
Ethan and Karen Semone  
Michael and Marni Sheehan  
James and Lynsey Sorrell  
Christopher Strupp and Iris  
Overstreet Strupp  
John and Judy Swartz  
John and Donna Swinford  
Susan Tetrault and Dan Al-Bazi  
The Reverend Adam Varner and  
Hen Kennedy  
Melissa Wells  
Kathleen West  
Kenneth and Elizabeth Zuckerberg

# Fiscal Year Financials (July 1, 2014—June 30, 2015)

## Summary Statement of Activities

Revenue	FY15	FY14
Tuition and other earned income	\$2,233,629	\$2,154,513
Public Support: Child care subsidies and preschool grants	\$1,663,712	\$1,503,587
Private Contributions: individuals, Foundations, and Corporations	\$595,312	\$601,445
<b>Total Revenue</b>	<b>\$4,492,653</b>	<b>\$4,259,545</b>
Expenses		
Program	\$3,501,977	\$3,413,281
Fundraising	\$488,475	\$360,565
Administration	\$499,731	\$437,861
Mission Expansion	\$41,817	\$72,277
<b>Total Expenses</b>	<b>\$4,532,000</b>	<b>\$4,283,984</b>

## Summary Statement of Financial Position

Assets		
Cash, cash equivalents, CDs	\$931,448	\$844,313
Receivables, prepaid expenses, and other	\$156,162	\$304,665
Equipment, leasehold improvements (Net Depreciation)	\$1,081,039	\$1,016,306
<b>Total Assets</b>	<b>\$2,168,649</b>	<b>\$2,165,284</b>
Liabilities		
Accounts payable, other liabilities	\$315,812	\$246,301
Note Payable to Concordia Church	\$245,632	\$284,427
LISC	\$11,996	\$0
<b>Total Liabilities</b>	<b>\$573,440</b>	<b>\$530,728</b>
Net Assets		
Unrestricted	\$1,514,209	\$1,442,250
Temporarily restricted	\$81,000	\$192,306
<b>Total Net Assets</b>	<b>\$1,595,209</b>	<b>\$1,634,556</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$2,168,649</b>	<b>\$2,165,284</b>

Concordia Place continues to proactively manage shifts in program demand. In FY15 we forecasted lower demand for preschool and increased market need for toddler capacity and adjusted programming space at Concordia on Whipple accordingly. This mid-year adjustment, as well as financial outlays for predevelopment costs for planned expansion were contributing factors to the net operating loss for FY15. Concordia Place continues to monitor market demands and modify programming to ensure we are serving our families in a financially sustainable manner.

**Selden Fox, Ltd. audits the financials statements of Concordia Place using auditing standards generally accepted in the United States of America. The financials provided in the report are summaries only; full audited statements are available upon request.**

# Impacting Lives Beyond Those We Serve

**600 Total Donations**

**2,287 Volunteer Hours**

In order to provide the quality programs our community has come to know, we rely on the support of those who believe in our mission. During the last year, more than 600 groups and individuals made a donation to Concordia Place. Our volunteers also provided us with 2,287 hours of their time towards different Concordia Place events and activities.

## Board of Directors

### Chair of the Board

The Reverend Nicholas J. Zook  
*Pastor, Concordia Lutheran Church*

### President/CEO

Brenda Swartz  
*Concordia Place*

### Vice President

Daniel R. Formeller  
*Tressler LLP*

### Secretary

Scott Watson  
*Quarles & Brady LLP*

### Treasurer

Andy Waters  
*IFF*

Brad Baiocchi  
*Global Recruiters Network*

The Reverend Kathie Bender  
Schwich  
*Advocate Health Care*

Kim Boike  
*Chuhak & Tecson*

Mark Croll  
*Retired, ITW*

Nicole Dalesandro  
*Logan Square Community*

Krista Hallberg Kapp  
*Laurie & Brennan LLP*

Andrew Lapp  
*JPMorgan Chase*

Debra Pickett  
*Page 2 Communications*

David Pinkerton  
*Lakeside Bank*

## Advisory Council

Jasin Alfaro  
*A.J. Capital Partners*

Mary Ellen Caron  
*After School Matters*

Trinita Logue  
*IFF*

Iris Y. Martinez  
*IL State Senator, 20th District*

Bishop Wayne Miller  
*ELCA Metropolitan Chicago Synod*

Robert Natke and Patricia  
Saldaña Natke  
*UrbanWorks, Ltd.*

Sessy Nyman  
*Illinois Action for Children*

Marie Payes  
*Lutheran Church Charities*

Bruce Robbins  
*LillStreet Art Center*

Jerry Stermer  
*Retired, Voices for Illinois Children*

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**Concordia Place  
(Seeley)  
3855 N. Seeley  
Chicago, IL 60618  
773-935-0414**



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