Concordia Place Annual Report
Fiscal Year 2015
(July 1, 2014—June 30, 2015)
Changing Lives at Concordia Place

I’m always a little surprised about people’s misconceptions of nonprofit organizations. A business owner once said to me, "Well, you're supposed lose money, right?"

Concordia Place is a business too, facing some of the same challenges as other businesses: complex health insurance requirements, looming overtime regulations, minimum wage escalation, state payment delays, etc. But, we face the added complication of having little control over what funds our mission. Private foundations change priorities and individuals vary donations based on their economic situation. And of course, Springfield has repeatedly held public funding hostage: announcing six month payment delays this past January, invoking emergency rulings on funding eligibility, and changing payment agreements without notice.

We can’t just raise our prices. 70% of those Concordia Place served last year are some of society’s most at risk and can’t afford to pay the full cost of the services they receive.

Yet even in the midst of these challenges, Concordia Place is changing lives. I’m not just saying this - those we serve say this.

For example, the whole room was moved to tears at our teen’s end of summer event when Renee, a teen in Emerging Leaders and Ruckus Entrepreneurs for five years, said he didn’t want to see his time in the program end. He also said, “Not only has this program allowed me to be a better leader, but it has allowed me to figure out who I am and who I want to be.”

Ash, a mother of a young toddler at Concordia Place, also shared her perspective. "Typical day care costs in our area are $400+ per week. I only make about $500 a week at work, so I'd be absolutely unable to survive without Concordia’s sliding scale."

In fiscal year 2015, we provided growth and opportunity to more than 800 young children, teens, adults, and seniors. Some additional highlights from last year include:

- Achieving the ExceleRate Illinois Gold Circle of Quality
- Selling $15,000 in Ruckus body care products crafted by our own teens, and they donated more than 500 products to homeless teens at the Night Ministry
- Highlighted by WGN Radio, Chicago Magazine, Crain’s Chicago Business, and WGN TV
- Hitting an all-time record attendance at the 2015 Growth and Opportunity (GO) Gala
- Conducting 15 intergenerational events for interactions between our children, teens, adults and seniors
- Engaging volunteers from Deloitte, Advocate Health Care, Lakeside Bank and UKANDU

Even during extremely tumultuous times, we were able to accomplish this!

While last year had significant challenges - this current year is proving even more difficult.

90% of the families that would have once qualified for child care support will no longer be eligible due to Illinois’ emergency ruling for Child Care Assistance Program (CCAP) funding. Even if a parent is getting minimum wage working full-time, it is mathematically impossible to meet the new eligibility criteria.

So we work harder - we work together - to uphold our mission, achieve amazing successes, and change lives.

Thank you. Thank you for your continued partnership to serve those who need us.

Brenda Swartz, President & CEO
Concordia Place

In fiscal year 2015, Concordia Place changed the lives of 800 people through economically inclusive early childhood, teen leadership and senior wellness programs.

We change lives by focusing on growth and opportunity to ensure the communities we serve are a place for all.

Early Childhood
Nurturing learning and independence.

"Early childhood education is an efficient and effective investment for economic and workforce development. The earlier the investment, the greater the return on investment."
- James J. Heckman, Henry Schultz Distinguished Service Professor of Economics at The University of Chicago

We guide children’s early experiences toward a lifetime love of learning. We provide parents the freedom to work and pursue opportunity for their family.

FY15 Results
- Concordia Place Early Childhood programs served 344 children ages six weeks to five years.
- 94% of these children met or exceeded developmental milestones.
- Each classroom includes a Bilingual English/Spanish teaching staff member to encourage dual language learning.

www.ConcordiaPlace.org
"Children and youth who participate in after school programs can reap a host of positive benefits in a number of interrelated outcome areas - academic, social/emotional, prevention, and health and wellness."

-Southwest Educational Developmental Laboratory (An affiliate of American Institutes for Research)

The hours between 3 and 6 p.m. are the most vulnerable time for school age children as these are the peak hours for juvenile crime and experimentation with drugs and alcohol.

We offer a safe place for school age children each day after school and during the summer months so learning can continue uninterrupted.

**FY15 Results**

- 80 children had a safe place to learn after school and during the summer months.
- Safe passage was provided by escorting students from area schools to Concordia Place.
- 90% of parents say we make their employment possible through this program.

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"Evidence from a decade of national, state and local research and evaluation studies on delivering quality after school and summer experiences indicates that they have the potential to positively impact learning and academic success... participation can result in less disciplinary action; lower dropout rates; better academic performance in school; greater on-time promotion; improved homework completion; and improved work habits."

- Expanded Learning Opportunities-Pathways to Student Success, by Priscilla M. Little

**Our award-winning leadership program provides teens with 21st century skills and an entrepreneurial mind-set needed in our fast-changing world.**

**FY15 Results**

- Ruckus Entrepreneur social enterprise employed 83 teen interns and a total of 210 teens participated in Emerging Leaders.
- The teens represented 40 different high schools throughout Chicago.
- The teens learned social responsibility when they donated 500 products to The Night Ministry through their Buy One, Give One project.
Senior Wellness
Building vitality and connection.

"Older adults who participate in senior center programs can learn to manage and delay the onset of chronic disease and experience measurable improvements in their physical, social, spiritual, emotional, mental, and economic well-being."
- National Council on Aging

We enhance the quality of life for seniors through holistic services that address their physical, spiritual, and social well being.

FY15 Results
• 57 seniors participated in wellness activities.
• 90% of participants were women.
• 75% were low-income.

Adult Enrichment
Bridging linguistic barriers.

"Adult English language programs are designed to help immigrants and others who have not yet developed proficiency in English to acquire the basic knowledge and skills they need to function effectively as parents, workers, and citizens."
- United States Department of Education

In partnership with Truman College, we provide free English as a Second Language courses to improve language and life skills to further education and careers.

FY15 Results
• We continued our partnership with Truman College to provide education services free to the community.
• 90 adults improved their ability to communicate in English.
Thank You to Our Supporters

$25,000—99,000
After School Matters
The Boeing Company
FDC Foundation
The John R. Houlsby Foundation
Eldercare Foundation
Revolution Financial for Luthers Foundation

$10,000 - 24,999
Concordia Lutheran Church, Chicago
ELCA Foundation, Elderly
Global Recruiters Network
Illinois Network of Child Care Resource & Referral Agencies
Illinois Tool Works, Inc.
MB Financial Charitable Foundation
MDRT Foundation
Metropolitan Chicago Synod, ELCA
Mission Investment Fund
Prinz Law Firm, P.C.
Revolution Beer, LLC

$5,000 - 9,999
Anonymous
Augustana Henze Endowment - Advocate Health Care
Chicagoland Lutheran Educational Foundation
Eden Supportive Living
George M. Eisenberg Foundation for Charities
Lakeside Bank
MB Financial Charitable Foundation
MDRT Foundation
Metropolitan Chicago Synod, ELCA
Mission Investment Fund
Richard and Beverly Moody
Brenda and David Swartz
Carrie and Jay Weaver

$2,500 - 4,999
Advocate Health Care
The Reverends Kathie Bender Schwich and Dan Schwick
Susan Benson and Steve Gardner
Bulley & Andrews, LLC
ELCA Domestic Hunger Grant
Daniel Formeller
Four Corners Tavern Group
GA Communication Group
Illinois Network of Child Care Resource & Referral Agencies
Illinois Tool Works, Inc.
The Reverend Arnold Pierson
Prinz Law Firm, P.C.
St. Luke's Lutheran Church, Park Ridge
Thrivent Financial, North Cook County Chapter
Winneka Congregational Church Woman's Society
The Reverend Nicholas Zook and Stephanie Daccyszyn

$1,000 - $2,499
AJ Capital Partners
American Electric Construction Company LLC
Manuel and Samantha Amezcua
Kim Boie and Tim Slomka
Carl Bostrom
Bill Bruno and Elizabeth King
Buona Terra Ristorante
Mike and Sharilyn Byram
Careers in Nonprofits, Inc
Christian Carranza and Kristine Kitts
Chicagoland Retinal Consultants LLC
Mark and Joni Croll
Nicole Dalesandro and Jason Alfaro
Glenn and Sally Dasher
Richard and Madelyn Gaul
Gloria Dei Lutheran Church, Downers Grove
Grace Lutheran Church & School, River Forest
The Reverend Donald and Susan Halberg
Cynthia and Brian Halverson
Wayne and Margaret Hanson
Craig and Karen Hindman
Immanuel Evangelical Lutheran Church, Chicago
Jay and Krista Kapp
Key Development Partners
Rayad and Carolyn Khatib
Andrew and Elizabeth Lapp
Jack Lowell and Mary-An Lupa
The Reverend William and Charlotte Maloney
Mesirof Financial
Cameron Nelson
Edward and Debra Nelson
North Star Benefits, LLC
David and Jodi Pinkerton
Eva Roby and Salah Mubarak
Harold and Alice Sandberg
Selden Fox, Ltd.
David W. Serpa
Smith Capital Management, Inc.
St. John's Evangelical Lutheran Church, Wilmette
St. Mark Lutheran Church, Mount Prospect
Sulzer Family Foundation
Jim and Christina Sustr
Dr. Christina Ullane and Kevin Sahl
UrbanWorks
Scott and Anna Watson
William Blair & Company
Wintrust Bank

$500-999
Berkhout Aberg and Cynthia Mueller
American Westbrook Insurance Company
Eva Ayala Baker
Tilly Robert Braziana
Matthew Brett and Emily Monnelly-Brett
Mindy Wells and Stephen Buecking
Maree Bullock
Lawrence Centella
Central Beverage Company
Robert and Susan Chenell
Chuhak & Tecson, PC
Kiki Collias and Benito Ramos
Ashley Craw
Ebenezer Lutheran Church, Chicago
Edison Park Lutheran Church, Chicago
Faith Evangelical Lutheran Church, Glen Ellyn
Sam Fuchs
Mr. & Mrs. Howard Garoon and Family
Madeline Hall-Sebonia and Ron Sebonia
Harleysville Insurance
Cindy and Tim Harris
Galen and Virginia Huff
Immanuel Evangelical Lutheran Church, Chicago
Raymond Koehler
Glen and Judith Louthan
Phillip Matson, Sr.
Robin and Paul McCue
Kal Motawi and Leah Boston
Ranquist Development Group
Robert Ratz and Yvonne Lozano
John and Mary Satter
Hunter Six and Beth Kelso
Bryant Steele
Inga and Jon Theeke
Thrivent Choice / Choice Dollars Program
Truman College
Andrew and Amy Waters
Ryan and Amy Watt

$250-499
The Reverend John Berg
Glen and Clarissa Bickel
Flora Calabrese and William Kennelly
Bill and Linda Chin
Kristina Cole
Linda J and Mark Courtenay
David and Stacy Craig
Meredith Curtis
Jordan Diab and Monica Obniski
Ramel Diab
Ruth Diab Lederer and William Lederer
Rob Drobnak
Kathleen and Gerry Haslwanter
Nancy Heap and Doug Post
The Home Depot
Eileen Hughes and Douglas Padian
Independent Recycling Services
JP Morgan Chase & Co Employee Giving
Selene Juarez
James and Jen Lee
Laurel Lipkin and Mark Neil
Tom Martin
Michael Mazursky
Dawn McAnaney
Paul Michaelsen
Bishop Wayne and Pamela Miller
The Reverend Don Myrom
Cheryl Noel and Ravi Ricker
The Reverend Matthew O'Donnell
Jeanne Peck
Roland and Rochelle Perpignan
Jennifer and Craig Phillips
Tony and Tamara Porfirio
Luis Reyes
Lynda Robbins and Patrick Thompson
Chris Rothstein
Ethan and Karen Semone
Michael and Marni Sheehan
James and Lynsey Sorrell
Christopher Strupp and Iris Overstreet Strupp
John and Judy Swartz
John and Donna Swinford
Susan Tetrault and Dan Al-Bazi
The Reverend Adam Varner and Helen Kennedy
Melissa Wells
Kathleen West
Kenneth and Elizabeth Zuckerberg
### Fiscal Year Financials (July 1, 2014—June 30, 2015)

#### Summary Statement of Activities

<table>
<thead>
<tr>
<th>Revenue Description</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition and other earned income</td>
<td>$2,233,629</td>
<td>$2,154,513</td>
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<tr>
<td>Public Support: Child care subsidies and preschool grants</td>
<td>$1,663,712</td>
<td>$1,503,587</td>
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<tr>
<td>Private Contributions: individuals, Foundations, and Corporations</td>
<td>$595,312</td>
<td>$601,445</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$4,492,653</strong></td>
<td><strong>$4,259,545</strong></td>
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<table>
<thead>
<tr>
<th>Expenses Description</th>
<th>FY15</th>
<th>FY14</th>
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</thead>
<tbody>
<tr>
<td>Program</td>
<td>$3,501,977</td>
<td>$3,413,281</td>
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<tr>
<td>Fundraising</td>
<td>$488,475</td>
<td>$360,565</td>
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<tr>
<td>Administration</td>
<td>$499,731</td>
<td>$437,861</td>
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<tr>
<td>Mission Expansion</td>
<td>$41,817</td>
<td>$72,277</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$4,532,000</strong></td>
<td><strong>$4,283,984</strong></td>
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</tbody>
</table>

#### Summary Statement of Financial Position

<table>
<thead>
<tr>
<th>Assets Description</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, cash equivalents, CDs</td>
<td>$931,448</td>
<td>$844,313</td>
</tr>
<tr>
<td>Receivables, prepaid expenses, and other</td>
<td>$156,162</td>
<td>$304,665</td>
</tr>
<tr>
<td>Equipment, leasehold improvements (Net Depreciation)</td>
<td>$1,081,039</td>
<td>$1,016,306</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$2,168,649</strong></td>
<td><strong>$2,165,284</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities Description</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable, other liabilities</td>
<td>$315,812</td>
<td>$246,301</td>
</tr>
<tr>
<td>Note Payable to Concordia Church</td>
<td>$245,632</td>
<td>$284,427</td>
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<tr>
<td>LISC</td>
<td>$11,996</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$573,440</strong></td>
<td><strong>$530,728</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets Description</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$1,514,209</td>
<td>$1,442,250</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$81,000</td>
<td>$192,306</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$1,595,209</strong></td>
<td><strong>$1,634,556</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities & Net Assets**                    | **$2,168,649** | **$2,165,284** |

Concordia Place continues to proactively manage shifts in program demand. In FY15 we forecasted lower demand for preschool and increased market need for toddler capacity and adjusted programming space at Concordia on Whipple accordingly. This mid-year adjustment, as well as financial outlays for predevelopment costs for planned expansion were contributing factors to the net operating loss for FY15. Concordia Place continues to monitor market demands and modify programming to ensure we are serving our families in a financially sustainable manner.

Selden Fox, Ltd. audits the financials statements of Concordia Place using auditing standards generally accepted in the United States of America. The financials provided in the report are summaries only; full audited statements are available upon request.
Impacting Lives Beyond Those We Serve

600 Total Donations  2,287 Volunteer Hours

In order to provide the quality programs our community has come to know, we rely on the support of those who believe in our mission. During the last year, more than 600 groups and individuals made a donation to Concordia Place. Our volunteers also provided us with 2,287 hours of their time towards different Concordia Place events and activities.

Board of Directors

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The Reverend Nicholas J. Zook
Pastor, Concordia Lutheran Church

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Brenda Swartz
Concordia Place

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Tressler LLP

Secretary
Scott Watson
Quarles & Brady LLP

Treasurer
Andy Waters
IFF

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A.J. Capital Partners

Mary Ellen Caron
After School Matters

Trinita Logue
IFF

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Bishop Wayne Miller
ELCA Metropolitan Chicago Synod

Robert Natke and Patricia Saldaña Natke
UrbanWorks, Ltd.

Sessy Nyman
Illinois Action for Children

Concordia Place
(Whipple)
3300 N. Whipple
Chicago, IL 60618
773-463-1600

Concordia Place
(Seeley)
3855 N. Seeley
Chicago, IL 60618
773-935-0414

www.ConcordiaPlace.org
Concordia Place is a community ministry of Concordia Lutheran Church, ELCA.